## BUSINESS MANAGEMENT TRENDS AND SCENARIO IN NEPAL

UNIT - 9

### **Learning Outcomes**

 Growth of business sector in Nepal, major industries in Nepal – manufacturing, export-oriented, import – substitution and service sector, existing management and business practices in Nepalese business, major problems of Nepalese business

### Growth of business sector in Nepal

- The history of business sector in Nepal
  - An industrial board called Udhyog Parishad was established in 1935
  - Company Law was enacted the same year
- The modern industrialization in Nepal
  - ☐ Biratnagar Jute Mill (1936)
  - Morang Cotton Mill (1941)
  - Morang Sugar Factory (1946)
  - Raghupati Jute Mill (1946)
- Shift of government policy/strategy
  - 1980s liberalization
  - ☐ Industrial Policy (1992)
  - □ Tourism Policy (2008)

#### Structure of Nepalese Industrial Sector

- Agro and Forest based industries
- Manufacturing industries
- Export-oriented industries
- Energy- based industries
- Mineral industries
- Tourism industries
- Construction industries
- Information and communication industries
- Service industries

- Micro enterprises (0.2 million except land, building & more)
- Traditional and other cottage industries
- Small industries (up to fifty million)
- Medium industries (between fifty to one hundred fifty million)
- Large industries (more than one hundred fifty million)

Based on Nature of Output and Services

Based on Investment

#### Major industries in Nepal

- Food, beverage and tobacco industries
- Textile and garment industries
- Leather and foot wear industries
- Non-metallic industries
- Chemical industries
- Mechanical engineering industries
- Electrical and electronic industries

- Carpet industry
- Garment industry
- Pashmina industry
- Leather and leather products industry
- Handicraft industry
- Agro and forest based industries
- Other industries (gold & silver jewellery, ginger,

Major manufacturing Industries

Export oriented industries

- Pharmaceutical industries
- Electrical and electronics industries
- Food and beverage industries
- Chemical industries
- Iron and steel industries
- Tobacco industries
- Cement industries
- Paper industries
- Sugar industries

- Wholesale and retail sector
- Hotel and restaurant sector
- Transport, communication and storage
- Financial intermediation (Arbitration)
- Real estate, business and renting activities
- Health and social work sector and education sector
- Public administration and defense
- Other community, social and personal services sector

Import substitution industries

Service sector industries

# **Existing management & business practices** in Nepal

- Planning
- Organizing
- Staffing & Conflict Management
- Leadership
- Controlling
- Decision Making

## Common problems found in management and business practices in Nepal

- Traditional management (Mostly)
- Weak cooperation and coordination
- Mismatch between authority and responsibility
- Rigid chain of command
- No clear goals
- Weak interpersonal relationships
- Weak reward and punishment system

#### Major problems of Nepalese business

- Political instability/conflicts
- Unstable government policy and regulations
- Lack of energy and fuel supplies
- Lack of proper security
- Low quality of products and higher cost
- Weak/traditional technology
- Lower capacity utilization
- Lack of proper physical infrastructures
- Conflicting labor laws and labor unions

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